

## Financial Aid Administrator Web Based Training Opportunities March 2019

Title	Description	Provided By	Date	Time - HST	Registration Link
Sharpening Your Skills for Tough Conversations	Having tough conversations, whether it's with your staff, co-workers, or students, are never easy. They can make us feel nervous, stressed, or troubled--however tough conversations are inevitable in every work environment. Your ability to diffuse anger and frustration during tough conversations and create a problem-solving approach is an important skill to have. During this webinar we'll help you sharpen your skills for handling tough conversations positively and effectively with proven techniques. With the right preparation and mindset, you'll feel more confident in your ability to handle every conversation that comes your way.	GHELC	03/05/19	7:00 a.m. - 8:15 a.m.	<a href="https://schools.mygreatlakes.org/web/FAP/training/findAvailableEvents">https://schools.mygreatlakes.org/web/FAP/training/findAvailableEvents</a>
High-Impact Practices for Student Success	For many colleges, student success is an all-encompassing goal. It involves steering students into pathways on which they can succeed, helping students learn in meaningful courses and programs, guiding them to internships and preparing them for careers.	Inside Higher Ed	03/05/19	9:00 a.m. - 10:00 a.m.	<a href="https://www.insidehighered.com/events">https://www.insidehighered.com/events</a>
Need or greed: Recognizing spending creep	There are so many things we could have to make life even better...or so we think. The newest smartphone, the upgraded car, the larger house, the 80-inch flat screen, the new deck, the patio and the yacht. All these expenses have to be paid for, which can lead to increased debt that we can't afford to pay back and the eventual loss of everything to pay back creditors. In this webinar, we will take a look at the telltale signs of spending creep and review strategies to avoid it.	ECMC	03/06/19	8:00 a.m. - 9:00 a.m.	<a href="https://www.ecmc.org/schools/training.html">https://www.ecmc.org/schools/training.html</a>

Establishing Partnerships to Enhance Graduate Student Financial Literacy	What do you do when a student needs help improving their credit score? Or wants help with investing or retirement planning? What about when they need advice about buying their first home? Join us as we listen to Matt Newlin, currently the Director of Rural Initiatives at College Advising Corps, but previously, the Director of Financial Aid at the Brown School of Social Work at Washington University and Jeff Tellin Financial Resources Coordinator at Arizona State University, Mary Lou Fulton Teachers College in supplementing their financial literacy counseling for this particular population of students, since they know graduate and professional students' needs stretch beyond the services they offer. That is why developing partnerships with financial experts who can help these students, when the school administrators cannot, is very important.	PHEAA	03/07/19	9:00 a.m. - 10:00 a.m.	<a href="https://fedloanservicing.webex.com/mw3300/mywebex/default.do?siteurl=fedloanservicing">https://fedloanservicing.webex.com/mw3300/mywebex/default.do?siteurl=fedloanservicing</a>
Managing Student Loan Debt	This webinar will cover the importance of: Knowing your loan and your lender/ servicer Choosing the right repayment plan Avoiding loan default Managing life events	Mapping Your Future	03/07/19	9:00 a.m. - 10:00 a.m.	<a href="https://mappingyourfuture.org/services/webinars.cfm">https://mappingyourfuture.org/services/webinars.cfm</a>
Identity Theft: Protecting Yourself from the Creative Criminal	Data breaches, stolen credit card numbers --even cell phone scams are so commonplace that we now hear it almost daily on the news. Criminals are getting very creative in their tactics for stealing your personal information. What should you do if there's a data breach and your information is compromised? What precautions can you take to minimize your chances of being victimized? A creative criminal can do any number of things, such as obtain credit, get a job or even open up a business in someone else's name! Although we may not be able to avoid every possibility, there are ways to protect oneself-- and we'll discuss things your students can do to be more secure.	GHELC	03/07/19	10:00 a.m. - 11:15 a.m.	<a href="https://schools.mygreatlakes.org/web/FAP/training/findAvailableEvents">https://schools.mygreatlakes.org/web/FAP/training/findAvailableEvents</a>
Short Take Session - How to Get Out of Student Loan Default- A Fresh Start	This quick session will provide the consequences of Student Loan Default and how borrowers can get a fresh start! Rehabilitation vs Consolidation, what's best?	PHEAA	03/12/19	8:00 a.m. - 8:30 a.m.	<a href="https://fedloanservicing.webex.com/mw3300/mywebex/default.do?siteurl=fedloanservicing">https://fedloanservicing.webex.com/mw3300/mywebex/default.do?siteurl=fedloanservicing</a>

The incorrect data challenge	Here is an opportunity for you to lower your FY 2016 three-year cohort default rate (CDR). The cohort tracking periods have closed and in February 2019, your school will receive its draft CDR from the U.S. Department of Education. You will be given 45 days to review this data for accuracy and submit an appeal to change any incorrect data. This appeal is referred to as an Incorrect Data Challenge (IDC). Please join us for an informative webcast where we will walk you through the process of submitting a successful IDC appeal—possibly lowering your official FY 2016 CDR. The tools and advice we offer will help you quickly achieve maximum results.	ECMC	03/13/19	7:00 a.m. - 8:00 a.m.	<a href="https://www.ecmc.org/schools/training.html">https://www.ecmc.org/schools/training.html</a>
Building a Better Award Letter	Award letters are a key to student recruitment, but today's award letters are hard to decipher for families as they try to make decisions on the best fit for their prospective student. The format is inconsistent, terminology is confusing and bottom-line cost is too hard to figure out. What can you do when 63% of recently enrolled and prospective students note feeling lost when searching for college or financial aid options?	Inceptia	03/13/19	8:00 a.m. - 9:00 a.m.	<a href="https://www.inceptia.org/resource-center/webinars/">https://www.inceptia.org/resource-center/webinars/</a>
Sharpening Your Skills for Tough Conversations	Having tough conversations, whether it's with your staff, co-workers, or students, are never easy. They can make us feel nervous, stressed, or troubled--however tough conversations are inevitable in every work environment. Your ability to diffuse anger and frustration during tough conversations and create a problem-solving approach is an important skill to have. During this webinar we'll help you sharpen your skills for handling tough conversations positively and effectively with proven techniques. With the right preparation and mindset, you'll feel more confident in your ability to handle every conversation that comes your way.	GHELC	03/19/19	9:00 a.m. - 10:15 a.m.	<a href="https://schools.mygreatlakes.org/web/FAP/training/findAvailableEvents">https://schools.mygreatlakes.org/web/FAP/training/findAvailableEvents</a>
Searching for scholarships 101	Millions of scholarship dollars each year go unused simply because many people think they don't qualify or thinks it's too difficult to find them. Whether it's casting your net far and wide or looking in the own community, we'll show you how to streamline your process as well as where to look.	ECMC	03/20/19	7:00 a.m. - 8:00 a.m.	<a href="https://www.ecmc.org/schools/training.html">https://www.ecmc.org/schools/training.html</a>

Loan Rehabilitation: A Second Chance for Borrowers	The consequences of student loan default can be devastating to your borrowers. When borrowers default they lose their Title IV eligibility, damage their credit, risk having their tax refunds and other benefits seized, and face the possibility of wage garnishment and legal action. Fortunately, borrowers have a chance for a fresh start--loan rehabilitation. We will discuss details of loan rehabilitation and what you can do to educate your students.	GHELC	03/20/19	9:00 a.m. - 10:15 a.m.	<a href="https://schools.mygreatlakes.org/web/FAP/training/findAvailableEvents">https://schools.mygreatlakes.org/web/FAP/training/findAvailableEvents</a>
Promoting Financial Literacy on Your Campus	Financial literacy is an important component of Default Prevention and as a financial aid professional you may be one of the first professionals to counsel students on the important financial decisions they will be making in their life. In this session we will cover the necessary tools and practices to implement a successful financial literacy program on your campus.	PHEAA	03/21/19	8:00 a.m. - 9:00 a.m.	<a href="https://fedloanservicing.webex.com/mw3300/mywebex/default.do?siteurl=fedloanservicing">https://fedloanservicing.webex.com/mw3300/mywebex/default.do?siteurl=fedloanservicing</a>
Loan Summaries	Loan summaries, or debt letters, have become an increasingly popular way for colleges to bridge the gap between entrance and exit counseling, helping students stay informed and engaged when it comes to borrowing. Some states, taking notice of the reduced borrowing and improved academic performance tied to this intervention, are even making loan summaries a mandated requirement for colleges and universities; national legislation has also been introduced.	Inceptia	03/21/19	8:00 a.m. - 9:00 a.m.	<a href="https://www.inceptia.org/resource-center/webinars/">https://www.inceptia.org/resource-center/webinars/</a>
Simple budgeting	We know budgeting skills are vital to our financial health. There are hundreds of presentations on the importance and benefits of budgeting; yet, practical, easy-to-follow instructions are hard to find. This webinar will guide you step by step on how to create a realistic, manageable budget.	ECMC	03/27/19	7:00 a.m. - 8:00 a.m.	<a href="https://www.ecmc.org/schools/training.html">https://www.ecmc.org/schools/training.html</a>